



GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
Authorized Federal Supply Schedule Price List

PROFESSIONAL SERVICES SCHEDULE
GSA CONTRACT GS-10F-133BA
EFFECTIVE APRIL 8, 2014-APRIL 7, 2019 (BASE PERIOD)
THREE 5-YEAR OPTIONS AVAILABLE
INDUSTRIAL GROUP: 00CORP (ENVIRONMENTAL SERVICES)

ENDPOINT SOLUTIONS CORP.

6871 South Lovers Lane
Franklin, Wisconsin 53132
www.endpointcorporation.com
Contact: Wade Wollermann
414-427-1200 office
414-427-1259 fax
wade@endpointcorporation.com



Contract Holder

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1.0 COMPANY OVERVIEW

Endpoint Solutions Corp. (Endpoint) is a professional service organization with extensive experience completing a wide variety of environmental, health & safety, sustainability, and engineering projects, as well as the flexibility for innovative solutions and the willingness to assume calculated risk. Overall, Endpoint professionals average over 20 years experience.

The name "*Endpoint Solutions*" provides a simple clue to our consulting strategy: provide a solution for our clients' problems which focuses on achieving the desired endpoint. We do not hesitate to quickly and cost-effectively bring a project to its Endpoint because we believe this is the ultimate value to our clients and they will subsequently look to Endpoint the next time a need arises. We also understand that our business is relationship-driven. Therefore, by focusing on building and nurturing long-term relationships, we hope to create a sustainable business for years to come.

Endpoint focuses on a few strategic practices that will maintain and nurture client relationships. These practices include:

- Emphasizing high quality and innovative solutions with an end-focused approach. We differentiate ourselves from our competition by using firm-fixed price and lump sum contracting throughout the various phases of a project to eliminate cost overruns and minimize the need for constant client oversight. Our main goal is to help our clients be successful. By delivering beyond expectations, our clients do not have to worry about surprises when they work with Endpoint.
- Building relationships with our clients. Through the implementation of a strategic alliance network of professionals, Endpoint has the flexibility to develop long-term relationships with clients that may only need our services occasionally, but know that we can find solutions to their problems, whatever they may be and whenever they may arise.

Endpoint distinguishes itself from its competition by being:

- Less risk averse than other firms;
- Relationship focused;
- Innovative with firm-fixed price and lump sum projects and tasks;
- Flexible in service offerings;
- Committed to begin each project with an end-focused approach; and,
- An access point to a wide variety of qualified contractors and professionals.



Our experience includes the successful completion of projects by our staff for numerous federal agencies throughout the United States. Projects range from \$1MM-plus environmental site characterizations at expansive U.S. Department of Defense Base Realignment & Closure (BRAC) facilities to multi-year contracts for the U.S. Department of Veterans Affairs for inspection, testing and monitoring services.

Since its inception in 2008, Endpoint has quickly risen on numerous business rankings and lists and has been recognized within the industry for our significant revenue and employment growth.



Endpoint is incorporated in the State of Wisconsin and qualifies as a small business enterprise (SBE). Endpoint is registered in the System for Award Management (SAM) and is considered a Small Business for Engineering Services (NAICS Code 541330), Environmental Consulting Services (NAICS Code 541620) and All Other Professional, Scientific and Technical Services (NAICS Code 541990).

2.0 SERVICES OFFERED

Services offered by Endpoint under SINs *899-1 Environmental Consulting Services*; *899-3 Environmental Training Services*; *899-5 Materials and Waste Recycling and Disposal Services*; and *899-8 Remediation and Reclamation Services* are a combination of traditional and specialized environmental consulting and engineering services. Utilizing their extensive experience, delivery of technical solutions and high level of customer service, Endpoint professionals have developed solid and long-lasting business relationships with our clients. Unencumbered of traditional consulting firm bureaucracy, Endpoint will utilize their expertise and customer service to provide an enhanced level of consulting services in the following areas.

Investigative Services

- Environmental Site Assessments—Phase I & II
- Environmental Monitoring, Sampling and Analysis
- Tank Closure Assessments
- Leaking Underground Storage Tank (LUST) Consulting Services
- Due Diligence, Data Gap Assessments and Liability Quantifications
- RCRA and CERCLA Site Investigations and Characterization
- Groundwater Contaminant Fate/Transport Modeling
- Environmental Impact Statements
- Wetland, Watershed and Natural Resource Consulting and Planning
- Asbestos/Lead/Universal Waste Survey and Abatement Management
- Brownfield Restoration Assessments
- Corrective Action Analyses, Planning and Forecasting
- Feasibility and Corrective Measures Studies
- Remedial Design for Hazardous & Petroleum Contaminated Sites
- Remediation System Design
- Remedial Action Plan Development and Implementation
- Remedial Action Oversight & Documentation



Regulatory Solutions

- Environmental Project & Program Management
- Permitting and Regulatory Reporting
- Compliance Assessments, Auditing, Inventories and Data Management
- Sustainability Assessments
- ISO 14001 and OHSAS 18001 Program Development/Implementation
- Health & Safety Program Evaluation & Training
- Energy Conservation Best Management Practices
- Industrial Hygiene Monitoring
- Hazardous Waste Contingency Planning
- Waste Management & Source Reduction Evaluations
- Air Permitting & Reporting
- Air Emission Inventories
- Storm Water Pollution Prevention Plans (SWPPP) and Permitting
- Storm Water Management Planning
- National Pollutant Discharge Elimination System (NPDES) Permitting & Monitoring
- Green Infrastructure Design
- Floodplain Evaluation
- Spill Prevention Control and Countermeasure (SPCC) Plans and Permitting
- Hazardous & Flammable Liquid Process and Storage Tank Permitting, Certification and Design
- Erosion and Sedimentation Control Planning and Design



For additional information on Endpoint's service offerings, please visit our website at www.endpointcorporation.com.

3.0 ACCESSING ENDPOINT'S CONTRACT

Free GSA Schedules training is available by accessing the Center for Acquisition Excellence at www.gsa.gov/centerforacquisitionexcellence.

Endpoint's GSA Schedule and Contract is intended to simplify and streamline the procurement process for our federal customers. Buyers can order services from Endpoint's GSA Environmental Services Contract using the following general steps:

Step 1 - Develop a Statement of Work. Statements of work include the applicable SIN, a description of the work to be performed, the site(s) name and location(s), the period of performance, any applicable standards, required deliverables and other special requirements for the work.

Step 2 - Cost Estimate. Develop a governmental cost estimate using the standard format acceptable to your agency.

Step 3 - Request a Quote. Request a quote from at least three (3) qualified GSA Environmental Service Contract firms. A list of contract holders is available at www.gsaelibrary.gsa.gov. The request for quote may include both qualification and cost requirements. Endpoint's contact information is listed in *Section 4.0 Customer Information*.

Step 4 - Best Value Assessment. Once quotes have been received, select a service provider based on "best value". Best value takes into account not only cost but other factors such as past performance, technical capability and other special qualifications.

Step 5 - Award Task Order. A task order should be prepared for the selected firm and the work can be awarded under the firm's existing GSA Environmental Service Contract. Endpoint's contract number is *GS-10F-133BA*.

For guidance on accessing Endpoint's services through our GSA Contract, you may consult with Endpoint's GSA Contracting Officer, Ms. Jeny Mahon at (253) 931-7834. For more information on Endpoint and our services please visit our website at www.endpointcorporation.com or contact Wade Wollermann at (414) 427-1200 or wade@endpointcorporation.com.

4.0 CUSTOMER INFORMATION

1. Table of Awarded Special Item Number(s):

SIN	Recovery	SIN Description
899-1	899-1RC	Environmental Consulting Services
899-3	899-3RC	Environmental Training Services
899-5	899-5RC	Materials and Waste Recycling and Disposal Services
899-8	899-8RC	Remediation and Reclamation Services

- 2. Maximum Order:** \$1,000,000.00
- 3. Minimum Order:** \$100.00
- 4. Geographic Coverage (delivery Area):** Domestic and Overseas
- 5. Point(s) of production:** N/A
- 6. Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See *Section 5.0 Price Lists*.
- 7. Quantity discounts:** Volume discounts on large dollar orders may be offered. Exact discount and terms to be negotiated on individual issued task orders.
- 8. Prompt payment terms:** 1% 10 days; Net 30 days
- 9. (a) Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9. (b) Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Will accept over \$2,500
- 10. Foreign items (list items by country of origin):** None
- 11. Time of Delivery (Contractor insert number of days):** To be specified with the ordering agency on each task order.
- 12. F.O.B Points(s):** To be specified with the ordering agency on each task order.

13a. Ordering Address: Endpoint Solutions Corp.
Wade C. Wollermann
6871 South Lovers Lane
Franklin, Wisconsin 53132
Phone (414) 427-1200 Fax (414) 427-1259
Email: wade@endpointcorporation.com

Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules). Additional information is provided in *Section 3.0 - Accessing Endpoint's Contract*.

- 14. Payment address(es):** Endpoint Solutions Corp.
6871 South Lovers Lane
Franklin, Wisconsin 53132
- 15. Warranty provision:** Endpoint's standard commercial warranty.
- 16. Export Packing Charges (if applicable):** N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Endpoint
- 18. Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. Terms and conditions of installation (if applicable):** N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. Terms and conditions for any other services (if applicable):** N/A
- 21. List of service and distribution points (if applicable):** N/A
- 22. List of participating dealers (if applicable):** N/A
- 23. Preventive maintenance (if applicable):** N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 25. Data Universal Numbering System (DUNS) number:** 825408797
- 26. Notification regarding registration in Central Contractor Registration (CCR) database:** Registered
- 27. Contract Period:** April 8, 2014 through April 7, 2019

5.0 PRICING STRUCTURE

The following sections detail the awarded rates for Endpoint through GSA for specific labor categories, services, and training. Rates are subject to economic price adjustment and reviewed annually by GSA and Endpoint. Rates apply to work at customer location and/or Endpoint office locations. Costs for transportation, lodging, meals and incidental expenses are not included in the prices offered and will be offered at the task order level as applicable. Non-schedule items will be clearly identified on task orders.

5.1 LABOR PRICING

Labor rates presented below represent the maximum billing rate for an Endpoint professional meeting the listed education and experience levels. See *Section 6.1 - Labor Category Descriptions* for additional detail on each line item. Endpoint provides the best value available to our clients by billing employees based on the actual type of task they will be performing, not strictly their experience/education level. For instance, a Principal Consultant performing a task that only calls for Technician-level expertise, will be billed at the applicable Technician hourly rate. This allows Endpoint to apply more expertise and experience to tasks than typical firms at a significant saving to the client. Endpoint's proposals will reflect this pricing strategy.

SIN(s)	Awarded Labor Category	Minimum Education	Minimum Experience (Years)	GSA Awarded Rate (Hour)
899-1, 3, 5, 8	Senior Advisor	Bachelors	30	\$140.55
899-1, 3, 5, 8	Principal Consultant	Bachelors	10	\$131.18
899-1, 3, 5, 8	Consultant IV	Bachelors	20	\$119.90
899-1, 5, 8	Consultant III	Bachelors	10	\$104.79
899-1, 5, 8	Consultant II	Bachelors	3	\$93.70
899-1, 5, 8	Consultant I	Bachelors	0	\$79.65
899-1, 5, 8	Technician IV	High School	20	\$89.02
899-1, 5, 8	Technician III	High School	10	\$71.68
899-1, 5, 8	Technician II	High School	3	\$70.28
899-1, 5, 8	Technician I	High School	0	\$53.60
899-1, 5, 8	CAD/GIS Specialist II	Associates	1	\$70.28
899-1, 5, 8	Administrator I	High School	1	\$42.17
899-1, 8	Asbestos Supervisor	High School	1	\$105.88
899-1, 8	Asbestos Inspector	High School	1	\$89.02
899-1, 5, 8	Industrial Hygienist	Bachelors	1	\$116.19
899-1, 8	Infection Control Specialist	High School	3	\$105.88
899-1, 5, 8	Project Manager	Bachelors	10	\$119.90

5.2 SERVICE PRICING

Service prices are provided below for lump sum task orders. See *Section 6.2 - Service Category Descriptions* for additional detail on each line item.

Awarded Service Category	GSA Awarded Rate
Phase I ESA - Undeveloped Property (<10 acres, no buildings, no known environmental issues)	\$1,436.22
Phase I ESA - Undeveloped Property (<10 acres, includes structures and/or known environmental issues)	\$1,723.47
Phase I ESA - Undeveloped Property Upcharge (each additional 10 acres up to 40 acres total)	\$95.75
Phase I ESA - Commercial Property (<10 acres and/or <100,000 ft2 building, no known environmental issues)	\$1,723.47
Phase I ESA - Commercial Property (<10 acres and/or <100,000 ft2 building, includes known environmental issues)	\$2,393.70
Phase I ESA - Commercial Property Upcharge (each additional 10 acres up to 40 acres total or each additional 33,000 ft2 up to 200,000 ft2 total)	\$191.50
Phase I ESA - Industrial Property (<10 acres and/or <100,000 ft2 building, no known environmental issues)	\$1,914.96
Phase I ESA - Industrial Property (<10 acres and/or <100,000 ft2 building, includes known environmental issues)	\$2,393.70
Phase I ESA - Industrial Property Upcharge (each additional 5 acres up to 90 acres total or each additional 25,000 ft2 up to 500,000 ft2 total)	\$95.75
Regulatory Agency File Review	\$478.74

5.3 TRAINING PRICING

Training prices are provided below for standard training topics via lump sum task orders. See *Section 6.3 - Training Category Descriptions* for additional detail on each line item. Additional training topics or customized/combined course offerings can be provided to fit a specific client's needs utilizing either non-schedule lump sum pricing or the hourly labor rates in *Section 5.1*.

Awarded Training Course	GSA Awarded Rate
NFPA 70E for Qualified Electrical Employees	\$544.08 (per course)
Unqualified Electrical	\$352.64 (per course)
Lockout/Tagout - Authorized Employees	\$352.64 (per course)
Lockout/Tagout - Affected Employees	\$352.64 (per course)
RCRA Hazardous Waste Training	\$352.64 (per course)

Awarded Training Course	GSA Awarded Rate
Elevated Work	\$493.70 (per course)
Powered Electrical Trucks (Forklifts, etc.)	\$392.95 (per course)
Respiratory Protection Training	\$352.64 (per course)
Fit Test for Respirators	\$24.69 (per person)
Hot Work	\$352.64 (per course)
Hazard Communication	\$352.64 (per course)
Confined Space	\$544.08 (per course)
Personal Protective Equipment	\$352.64 (per course)
Hand and Power Tool - Use & Inspection	\$352.64 (per course)
DOT Hazardous Materials	\$413.10 (per course)
HAZWOPER 8-Hour Refresher	\$246.85 (per person)
Anhydrous Ammonia Awareness	\$352.64 (per course)
Fire Extinguisher Classroom/Hands On	\$413.10 (per course)
Chemical Safety Awareness	\$352.64 (per course)
Bloodborne Pathogens	\$352.64 (per course)
DOT Driver Training	\$352.64 (per course)
Asbestos Awareness	\$352.64 (per course)
Lead in General Industry	\$352.64 (per course)
Commercial Driver License Test Preparation	\$352.64 (per person)
DOT Security Awareness and Security Specific Training	\$352.64 (per course)
Emergency Action/Fire Prevention Plan Training	\$352.64 (per course)
Ladder Safety	\$352.64 (per course)
Mobile Elevated Work Platform	\$352.64 (per course)
Facility Environmental Overview	\$392.95 (per course)
Spill Prevention, Control, and Countermeasures	\$352.64 (per course)
Workplace Harassment	\$493.70 (per course)
Methylene Chloride	\$352.64 (per course)
Supervisor Safety Awareness Training	\$352.64 (per course)
Storm Water Pollution Prevention	\$352.64 (per course)
Introduction to Process Safety Management	\$352.64 (per course)
Process Safety Management	\$1,183.88 (per course)
Ergonomics	\$352.64 (per course)
OSHA 10-Hour General Safety for Industry	\$1,471.03 (per course)
OSHA 30-Hour General Safety for Industry	\$4,181.36 (per course)
Hearing Protection/Conservation	\$544.08 (per course)
Global Harmonization Standards	\$544.08 (per course)
Excavation Competent Person	\$785.89 (per course)
Combustible Dust Hazards	\$352.64 (per course)

6.0 RATE CATEGORY DESCRIPTIONS

The following provides additional detail for awarded labor, service, and training category descriptions.

6.1 LABOR CATEGORY DESCRIPTIONS

Endpoint's professionals have the experience to complete a wide variety of environmental projects, and the flexibility for creative and innovative solutions at rates that are very competitive in the industry.

Labor Category*	Education, Experience and Responsibility Minimum Requirements
Senior Advisor	BS degree and 30+ years experience or advanced degree(s) and 20+ years experience. Manages the largest projects for the firm and/or serves as a recognized technical expert in their field.
Principal Consultant	Professional registration, BS degree and 10+ years experience in their field of environmental consulting. Responsible for planning and design management on most complex projects for firm, provides consultation and peer review to other consultants in the company. Typically an officer of the company and has direct decision making authority and strategic management responsibilities related to project tasks for the client.
Consultant IV	Professional registration, BS degree and 20+ years experience or advanced degree(s) and 15+ years experience. Responsible for planning and design management on most complex projects for firm, provides consultation and peer review to other consultants in the company.
Consultant III	Professional registration, BS degree and 10+ years experience or advanced degree(s) and 7+ years experience. Responsible for providing expertise for large technical tasks or having project responsibility for moderately complex projects for firm.
Consultant II	Professional registration, BS degree and 3+ years experience or advanced degree(s) and 1+ years experience. Experienced in multiple technical applications and may manage portions or tasks for overall project.
Consultant I	BS or advanced degree achieved or in progress (intern) and less than 3 years experience. Entry level position accountable for providing environmental consulting technical analysis and reporting under direct supervision.
Technician IV	High school diploma or tech school degree and 20+ years experience. Highest level of aptitude in field and project activities, requires minimal management and provides training/guidance to other technicians.
Technician III	High school diploma or tech school degree and 10+ years experience. High level of aptitude in field and project activities, requires minimal management.

Labor Category*	Education, Experience and Responsibility Minimum Requirements
Technician II	High school diploma or tech school degree and 3+ years experience. Has experience in most field and project activities and performs tasks under a moderate level of management.
Technician I	High school diploma or tech school degree and less than 3 years experience. Entry level position completing specific environmental consulting field and office tasks under direct supervision.
CAD/GIS Specialist II	Associates degree in CAD, GIS or related degree and 1+ year experience. Competent in the operation of the specific software package being used.
Administrator I	High school diploma or tech school degree and 1+ years experience. Performs project administration duties, preparation of deliverables, and provides support to the project manager.
Asbestos Supervisor	Applicable professional asbestos registration, high school diploma or tech school degree and 1+ years experience in asbestos operations. Responsible for abatement area inspection, oversight, monitoring and reporting under direction of project manager.
Asbestos Inspector	Applicable professional asbestos registration, high school diploma or tech school degree and 1+ years experience in asbestos operations. Responsible for asbestos identification, sample plan development, sampling and reporting under direction of project manager.
Industrial Hygienist	CIH registration, BA or BS degree and 1+ years experience in industrial hygiene. Responsible for assessment monitoring and reporting under direction of project manager.
Infection Control Specialist	High school diploma or tech school degree and 3+ years experience in infections control measures. Responsible for conceptual design, inspection, monitoring and reporting under direction of project manager.
Project Manager	BS degree and 10+ years experience or advanced degree(s) and 7+ years experience. Manages large multi-faced projects for the firm and responsible for project scope, schedule and budget.

* Labor categories represent minimum education and experience requirements for individuals. As a practice, Endpoint bills individuals based on the type or level of complexity of the task they are performing so clients routinely get more qualified individuals at rates for lesser experienced rate categories.

6.2 SERVICE CATEGORY DESCRIPTIONS

Category	Service Description
Phase I ESA	<p>Phase I ESAs performed in accordance with American Society for Testing and Materials (ASTM) Standard Practice for Environmental Site Assessments: Phase I ESA Process (ASTM E 1527-05) and the United States Environmental Protection Agency (USEPA) All Appropriate Inquiries (AAI) rule. The Phase I ESA will focus on the potential for environmental impairment of the surface and subsurface of the Site. Impairment may be due to current or past land use activities at the Site, or impact from activities on surrounding properties that can be readily assessed. The scope of services for the Phase I ESA will include:</p> <ul style="list-style-type: none"> • Performing a Site reconnaissance to visually identify recognized environmental conditions (photographs will be taken and included in the report); • Performing interviews with Site personnel having knowledge of current and past Site operations; • Conducting interviews with local fire department, municipal agencies, and adjacent property owners, as deemed appropriate by the environmental professional conducting the environmental assessment; • Visually observing adjacent properties to the Site (if possible) so as to assist in assessing current land use and the potential for impacts from these properties on the Site; • Visually evaluating evidence of on-site underground storage tanks (USTs) and aboveground storage tanks (ASTs); • Visually evaluating evidence of potential or suspected PCBs, asbestos, or other toxic or hazardous materials of significant presence on the Site; • Reviewing readily available site historical information including aerial photographs, Sanborn Fire Insurance Map, and topographic maps; • Reviewing readily available federal and state environmental regulatory agency lists [e.g., National Priority List (NPL), State Response Action Site List, Comprehensive Environmental Response Compensation Liability Information System (CERCLIS) List, Emergency Response Notification System (ERNS) List, Resource Conservation and Recovery Act (RCRA) Treatment, Storage, and Disposal (TSD) Facilities List, and Leaking Underground Storage Tank (LUST) List] to assess whether the site and adjacent properties within an appropriate minimum search distance are on these lists. The approximate minimum search distance shall be 1.0 mile for NPL and RCRA TSD lists; and, • Preparing a summary report for the Site. <p>Scope does not include a chain-of-title search or lien search. In addition, this scope does not include assessment for ASTM out-of-scope environmental risks such as asbestos containing materials (ACM), lead-based paint (LBP), lead in drinking water, radon or wetlands.</p>
Regulatory Agency File Review	Scope includes obtaining and reviewing environmental documents maintained by a regulatory agency pertaining to historical activities at a Phase I ESA site.

6.3 TRAINING COURSE DESCRIPTIONS

Item	Description
Title: <i>NFPA 70E for Qualified Electrical Employees</i>	<p>This course is intended to provide employees with an overall understanding of the current requirements of National Fire Protection Association (NFPA) 70E, including:</p> <ul style="list-style-type: none"> • A review of the standard • Methods to calculate arc flash boundaries and determining associated requirements for personal protective equipment • Safe Electrical Practices • Learn how NFPA 70E requirements affect your facility and personnel
Duration: 2.5 Hours	
Class Size (max.): 10	

Item	Description
Title: <i>Unqualified Electrical</i>	During this course, we will discuss the hazards of electricity and how to prevent exposure to electrical hazards. Unqualified employees will be able to understand the hazards of electricity, identify common electrical hazards, and follow safe work practices around electrical equipment.
Duration: 45 Minutes	
Class Size (max.): 10	
Title: <i>Lockout/Tagout - Authorized Employees</i>	Training for both authorized and affected employees who actively participate in the lockout/tagout of energized equipment. Participants will get up to date classroom training on lockout/tagout procedures and facility-specific program requirements. Class is composed of up to one (1) hour of classroom presentation training and final quiz.
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>Lockout/Tagout - Affected Employees</i>	This course is for employees who are impacted by lockout/tagout activities in their work areas. Participants will receive up to date general awareness classroom training on lockout/tagout procedures and relevance to facility specific activities. Class is composed of 45 minutes of classroom presentation and final quiz.
Duration: 45 Minutes	
Class Size (max.): 10	
Title: <i>RCRA Hazardous Waste Training</i>	This course is required for both large and small quantity generators of hazardous waste. It covers generator types, waste definitions, manifesting, labeling, land disposal restriction notifications, waste storage, contingency plan requirements and generator requirements. Trained personnel will be able to prevent, reduce and control risks to human health and the environment associated with generating and managing hazardous waste.
Duration: 45 Minutes	
Class Size (max.): 10	
Title: <i>Elevated Work</i>	During the Elevated work course, we will discuss how to recognize and minimize fall hazards. The focus of training will include: <ul style="list-style-type: none"> • General requirements for fall protection • A review of fall hazards in the work area • Procedures for erecting, maintaining, disassembling, and inspecting fall protection systems • Use, operation, and limitations of fall protection systems
Duration: 1.5 Hours	
Class Size (max.): 10	
Title: <i>Powered Electrical Trucks (Forklifts, etc.)</i>	This training provides employees with information and training on fork lift use in their work area including: <ul style="list-style-type: none"> • Introduction to Occupational Safety & Health Administration regulations on forklift operations • Proper techniques for safe forklift operation • Hazards associated with forklift operations • Skill assessment <p>This class is composed of 45 minutes of classroom presentation followed by 15 minutes of individual hands-on skill assessment.</p> <p>Note: New drivers will require hands on instruction and practice time in addition to the 1 hour.</p>
Duration: 1 Hour	
Class Size (max.): 10	

Item	Description
Title: <i>Respiratory Protection Training</i>	This course is intended to provide employees with the knowledge they need to protect against chemical exposure in the workplace. Personnel will learn about the different types of respiratory protection, how and why specific respirators are selected, requirements for annual fit testing and why it is performed, how to conduct a field test to ensure the seal fits correctly, as well as requirements for cleaning and storing their respirator.
Duration: 45 Minutes	
Class Size (max.): 10	
Title: <i>Fit Test for Respirators</i>	Qualitative test to ensure proper fit of respiratory protection. Note: Fit testing to be performed in conjunction with the Respiratory Protection Training Course.
Duration: 10 Minytes	
Class Size (max.): 1	
Title: <i>Hot Work</i>	Course for employees performing any activities which may provide a source of ignition that could cause a fire or explosion (i.e. welding , cutting, grinding, etc.). Topics covered include: <ul style="list-style-type: none">• Requirements for performing Hot Work• Hot Work hazard recognition & control• Utilizing a Hot Work Permit• Personal Protective Equipment (PPE) requirements• Fire Watch responsibilities
Duration: 45 Minutes	
Class Size (max.): 10	
Title: <i>Hazard Communication</i>	The objective for this course is to introduce employees to the hazards of working with or around hazardous chemicals. The training covers the six basic parts of the hazcom standard such as written hazcom program, hazardous chemical inventory, material safety data sheets (MSDS), container labeling, employee training and non-routine tasks. Course content includes the following: <ul style="list-style-type: none">• Information on interpreting chemical labels and MSDSs• Acute and chronic health effects of hazardous chemicals to which employees may be exposed• Safe handling of chemicals• Selection and use of protective equipment
Duration: 45 Minutes	
Class Size (max.): 10	
Title: <i>Confined Space</i>	The course will address the hazards associated with confined spaces and outline the duties and responsibilities of a confined space entry team (entrant, attendant, entry supervisor). It will also review procedures for establishing emergency rescue and plan development as well as helping teams to differentiate between a Permit-Required confined space and a Non-Permit-Required confined space. The course is comprised of 90 minutes of classroom instruction and 1 hour of hands-on demonstration and instruction.
Duration: 2.5 Hours	
Class Size (max.): 10	
Title: <i>Personal Protective Equipment</i>	General training covering personal protective equipment (PPE) requirements for the protection of the head, eyes and face, hands and arms, feet, and body. Training will focus on: <ul style="list-style-type: none">• Eliminating/Reducing Hazards• Maintenance and care of PPE• Proper fitting instructions• Limitations of protective equipment
Duration: 45 Minutes	
Class Size (max.): 10	

Item	Description
Title: <i>Hand and Power Tool - Use & Inspection</i>	<p>This course provides information to employees on reducing hazards associated with the use of hand and power tools, including:</p> <ul style="list-style-type: none"> • How to inspect and maintain tools – protection from objects that fall/fly/splash, harmful dusts/fumes/mists, and electrical hazards such as frayed or damaged electrical cords, hazardous connections and improper grounding • Selection of tools • Electrical/grounding requirements • Guarding
Duration: 45 Minutes	
Class Size (max.): 10	
Title: <i>DOT Hazardous Materials</i>	<p>This course provides information on how to properly handle and prepare hazardous materials or wastes for shipping including:</p> <ul style="list-style-type: none"> • How to use the Hazardous Materials Shipping Table in 49 CFR Part 172.101 • How to complete shipping papers and manifests • Determining the correct hazard class and choosing the appropriate label • Placarding • Emergency response information
Duration: 1-1.5 Hours	
Class Size (max.): 10	
Title: <i>HAZWOPER 8-Hour Refresher</i>	<p>Occupational Safety & Health Administration's HAZWOPER (Hazardous Waste Operations and Emergency Response) Standard applies to five (5) distinct levels of response to a hazmat incident by employees. This includes any employees who are exposed or potentially exposed to hazardous substances/wastes and who are engaged in one of the following operations:</p> <ul style="list-style-type: none"> • Clean-up operations (either voluntary or mandated) at waste sites or remediation sites • Corrective actions involving clean-up operations at Resource Conservation & Recovery Act (RCRA) sites or work at a RCRA permitted treatment, storage & disposal (TSD) Facility • Emergency response mitigation/clean-up operations for releases of hazardous substances/wastes
Duration: 8 Hours	
Class Size (max.): 10	
Title: <i>Anhydrous Ammonia Awareness</i>	<p>This course is intended for facilities that have ammonia refrigeration systems that are a covered process under Occupational Safety & Health Administration Process Safety Management Standard. It teaches employees about ammonia's properties, hazards and what to do in release emergencies.</p>
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>Fire Extinguisher Classroom/Hands On</i>	<p>This course is for employers who provide fire extinguishers for employee use in the workplace. The training is designed to enable employees to identify the different classes of fires and to know what to do in case of a fire. Fire hazards, preparing for emergency actions, fire triangle and different types of extinguishers are discussed. This class includes hands-on use of an extinguisher in fighting a small fire.</p>
Duration: 1.5 Hours	
Class Size (max.): 10	
Title: <i>Chemical Safety Awareness</i>	<p>This course covers chemical compatibility and segregation requirements for personnel who routinely work with several different classes of chemicals such as in laboratories or quality control, testing, etc.</p>
Duration: 1 Hour	
Class Size (max.): 10	

Item	Description
Title: <i>Bloodborne Pathogens</i>	This course is intended to inform employees of the bloodborne pathogens requirements such as written program, employee exposure determination, exposure control methods, exposure response actions, post-exposure follow-up, hazard communication and recordkeeping.
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>DOT Driver Training</i>	This course covers the Federal Motor Carrier Safety Regulations for Commercial Drivers License drivers. Logbooks, hours of service, sobriety, defensive driving, aggressive driving, commercial motor vehicle inspection and repair.
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>Asbestos Awareness</i>	This course is intended for employees/occupants of a building where demolition/renovation involving Asbestos Containing Materials is occurring. Participants will learn what asbestos is and what its hazards are as well as see some typical abatement activities.
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>Lead in General Industry</i>	This course provides employees and managers with the requirements of the General Industry lead standard such as hazard communication, determining employee exposures, medical monitoring, work practices and engineering controls, and recordkeeping.
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>Commercial Driver License Test Preparation</i>	Endpoint will provide a Commercial Driver Licensed (CDL)-licensed person to your Facility to perform a mock examination of your employee(s) in preparation of taking the Department of Motor Vehicles CDL driving test. Pre-trip inspection, driving skills and post-trip inspections are covered. The student's driving skills are graded on a checklist and they are issued a certificate of road test upon successfully completing the mock test.
Duration: 1 Hour	
Class Size (max.): 1	
Title: <i>DOT Security Awareness and Security Specific Training</i>	This course presents the security awareness module as required by 49 CFR Part 172.800. Security awareness training is required anytime Department of Transportation (DOT) Hazardous Materials Training is performed. Specific security training will be required for employers meeting the requirements for a DOT Hazardous Materials Security Plan. Topics covered include: potential security threats, types of perpetrators, document manipulation, and mitigative efforts to thwart potential incidents.
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>Emergency Action/Fire Prevention Plan Training</i>	This course provides basic information on access/egress and exits needed in case of facility emergencies. The requirements of an emergency action plan (evacuations, alarms, procedures, and other emergencies) and fire prevention plan (major fire hazards and their handling, storage and control procedures, and personnel responsible) are also covered.
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>Ladder Safety</i>	This course teaches employees how to safely use a ladder as well as prohibited actions while using a ladder.
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>Mobile Elevated Work Platform</i>	This course provides information for the safe use of mobile elevated work platforms such as 4-wheeled boom and scissor lifts. Surface inspection, safe operation, equipment inspection and fall protection are covered.
Duration: 1 Hour	
Class Size (max.): 10	

Item	Description
Title: <i>Facility Environmental Overview</i>	This course provides Facility personnel information about applicable environmental compliance regulatory requirements such as air permitting, wastewater, hazardous waste and Spill Prevention Control and Countermeasure.
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>Spill Prevention, Control, and Countermeasures</i>	This course provides information on the required elements of the Spill Prevention, Control and Countermeasures Plan. Oil and petroleum product storage, spill pathways and scenarios, Facility inspections, handling practices and reporting requirements are covered.
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>Workplace Harassment</i>	This course provides information for the employee and supervisor alike concerning types of discrimination and harassment, harassment liabilities, and effects of workplace harassment on employees.
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>Methylene Chloride</i>	This course covers the requirements of the Occupational Safety & Health Administration Methylene Chloride Standard. Properties, routes of exposure, health effects, employee protection, storage and handling, spill procedures and waste disposal are covered.
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>Supervisor Safety Awareness Training</i>	This course provides information to the department supervisor on how to identify unsafe conditions and acts within their work area and how to correct them. Emergency procedures are also covered.
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>Storm Water Pollution Prevention</i>	This course provides information for Facilities required to implement a Storm Water Pollution Prevention Plan. Items addressed include: regulatory background, stormwater contaminants, storm water drainage and runoff, best management practices, inspections, sampling and recordkeeping.
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>Introduction to Process Safety Management</i>	This course provides an overview of the 14 elements of Occupational Safety & Health Administration's Process Safety Management (PSM) Standard. The training will examine a typical PSM manual and provide general information on each of the 14 elements of PSM.
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>Process Safety Management</i>	This course provides training on the 14 individual elements of Occupational Safety & Health Administration's Process Safety Management (PSM) Standard. The training will go in depth on each of the 14 elements of PSM and their specific requirements.
Duration: 8 Hours	
Class Size (max.): 10	
Title: <i>Ergonomics</i>	This course provides information on how to recognize musculoskeletal disorders (MSDs) in the workplace, how to gather data and evaluate MSDs, identifying engineering and administrative controls, and managing healthcare for MSDs.
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>OSHA 10-Hour General Safety for Industry</i>	This course provides the entry-level worker with information on several Occupational Safety & Health Administration standards. Introduction to OSHA and complaint reporting, 300 log, walking-working surfaces, exit routes, emergency action/fire prevention plans, electrical, PPE, hazard communication, hazardous materials, material handling, machine guarding, industrial hygiene, bloodborne pathogens, ergonomics, safety and health program, and fall protection.
Duration: 10 Hours	
Class Size (max.): 10	

Item	Description
Title: <i>OSHA 30-Hour General Safety for Industry</i>	This course provides supervisors and/or workers with safety responsibilities information on several Occupational Safety & Health Administration (OSHA) standards. Intro to OSHA, Managing Safety and Health, walking and working surfaces and fall protection, exit routes, emergency action/fire prevention plans, electrical, PPE, hazard communication, hazardous materials, material handling, confined spaces, lockout-tagout, machine guarding, industrial hygiene, bloodborne pathogens, ergonomics, safety and health program and powered industrial trucks.
Duration: 30 Hours	
Class Size (max.): 10	
Title: <i>Hearing Protection/Conservation</i>	This course provides information needed to comply with the training requirement in Occupational Safety & Health Administration's occupational noise exposure standard. The effects of noise on hearing, noise levels of typical sounds, warning signs of hazardous noise exposure, the purpose of hearing protection, the purpose of audiometric testing, and access to training and information are covered.
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>Global Harmonization Standards</i>	This course provides training in the newly established Global Harmonization Standards for identification and evaluation of various hazardous materials per Occupational Safety & Health Administration's Hazard Communication Standard. Items covered include regulatory background, the new 16-part material safety data sheet format, hazard pictograms and signal words and phrases.
Duration: 1 Hour	
Class Size (max.): 10	
Title: <i>Excavation Competent Person</i>	This course provides employees working in and around excavations with a working knowledge of 29 CFR 1926 Subpart P Excavations. Teaches correct soil testing procedures and how to classify soils per the Standard. Allows employees to identify hazards associated with trenching and excavations and understand the different types of protective systems, their use and limitations.
Duration: 2 Hours	
Class Size (max.): 10	
Title: <i>Combustible Dust Hazards</i>	This course provides employees working in and around dust generating processes with information on combustible dust hazards including awareness, mitigation and control, and related standards and guidelines.
Duration: 1 Hour	
Class Size (max.): 10	

6.4 SERVICE CONTRACT ACT (SCA) MATRIX

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix and above. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

SCA Eligible Labor Category	SCA Equivalent Code Title	Wage Determination No
Technician IV	30084 Engineering Technician IV	052581
Technician III	30083 Engineering Technician III	052581
Technician II	30082 Engineering Technician II	052581
Technician I	30081 Engineering Technician I	052581
CAD/GIS Specialist II	30062 Drafter/CAD Operator II	052581
Administrator I	01011 Accounting Clerk I	052581

Endpoint Solutions

6871 South Lovers Lane
Franklin, Wisconsin 53132
Phone: 414-427-1200
Fax: 414-427-1259

www.endpointcorporation.com